

# NFP Vendor Partnerships GUIDE

NFP OFFICES | Q2 2016

For internal use only. Not for public distribution.

# Table of Contents

#### **CORPORATE SERVICES**

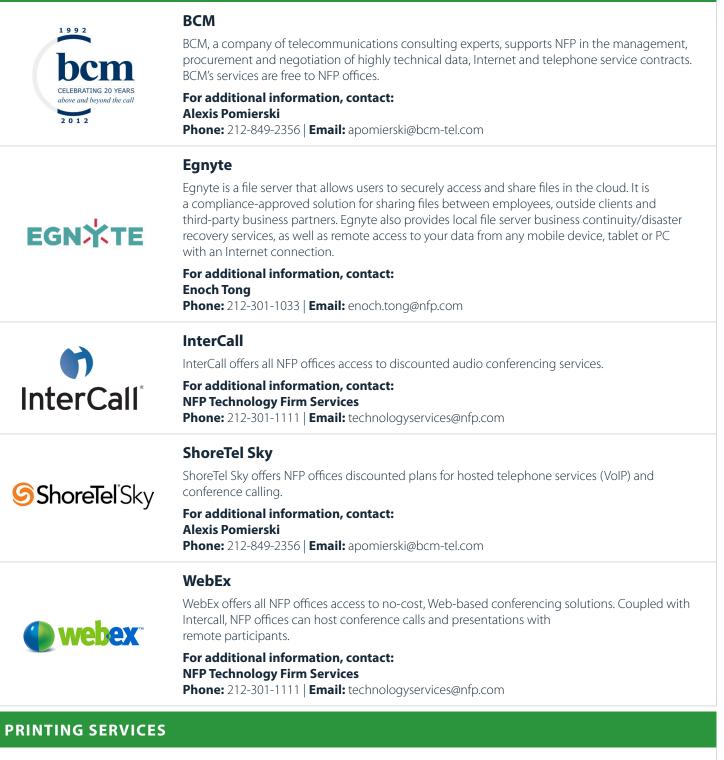
INTERNET AND TELECOMMUNICATIONS SERVICES	
PRINTING SERVICES	3
OFFICE SERVICES	4
ELECTRONIC DEVICE DISPOSAL SERVICES	
HARDWARE SERVICES	
REAL ESTATE SERVICES	5
TRAVEL AND HOSPITALITY SERVICES	
RENTAL CARS	
RESTAURANTS	6
HOTELS	. 7

#### **EMPLOYEE SUPPLIER BENEFITS**

NEW YORK ONLY	7
AUSTIN ONLY	8
GYM/ FITNESS SERVICES	8
ENTERTAINMENT SERVICES	8
WIRELESS SERVICES	9

#### **CORPORATE SERVICES**

#### INTERNET AND TELECOMMUNICATIONS SERVICES





#### Xerox

NFP's partnership with Xerox offers cost-effective, leased multifunction devices, as well as black-and-white and color printing.

For additional information, contact: Kerry Ahrens Phone: 239-243-9485 | Email: kerry.ahrens@nfp.com Website: www.xerox.com

#### **OFFICE SERVICES**



#### FedEx

FedEx offers NFP offices negotiated discounts on domestic and international delivery services.

#### For additional information, contact: Silver Chaudry Phone: 212-301-1045 | Email: schaudry@nfp.com

#### W.B. Mason

W.B. Mason offers all NFP offices negotiated discounts on office products and pre-approved promotional items, along with access to their full catalogue of promotional items.



#### For additional information, contact: Matthew Colombo Phone: 888-926-2766, Ext. 8418 | Email: matthew.colombo@wbmason.com Silver Chaudry Phone: 212-301-1045 | Email: schaudry@nfp.com



Visit the NFP Logo Shop to view our collection of high-quality, pre-approved NFP items that can be produced within 48 hours.

#### For additional information, contact: Matthew Colombo Phone: 508 436-8418 | Email: matthew.colombo@wbmason.com Website: www.nfplogoshop.com



Access Corp.

Access Corp offers all NFP offices negotiated rates on document and tape storage and equipment disposal.

For additional information, contact: Silver Chaudry Phone: 212-301-1045 | Email: schaudry@nfp.com



#### Shred-it

Shred-it provides national negotiated shredding rates for NFP offices.

#### For additional information, contact: Silver Chaudry

Phone: 212-301-1045 | Email: schaudry@nfp.com

#### **ELECTRONIC DEVICE DISPOSAL SERVICES**



#### Lynx BuyBack

Lynx BuyBack sells and recycles used, defective and obsolete mobile devices and accessories (excluding laptops). In addition, Lynx will wipe your device of all data and send you a certificate confirming data removal.

For additional information, contact: Justin Wisinger Phone: 352-680-0207 | Email: info@lynxbuyback.com Website: www.lynxbuyback.com

Note: Be sure to identify yourself as NFP.

For internal use only. Not for public distribution.

#### HARDWARE SERVICES



#### CDW

CDW offers NFP offices access to negotiated discounts for technology needs, including computer hardware, software and services. CDW also has technology specialists that can provide technology procurement advice.

#### For additional information, contact:

Justin Moore, NFP's CDW Account Manager Phone: 877-516-4367 | Email: justin.moore@cdw.com Website: www.cdw.com



#### Dell

Dell offers all NFP offices access to negotiated discounts for business and personal desktops, laptops and peripherals.

#### For additional information, contact: Michael Fiero Phone: 512-725-0101 | Email: michael\_fiero@dell.com or affiliate\_programs@dell.com

#### **REAL ESTATE SERVICES**

#### CBRE



CBRE helps identify locations and negotiate favorable terms, including tenant protections and options that are often overlooked. Note: NFP strongly encourages offices to use a broker for all transactions, including renewals, and has

Note: NFP strongly encourages offices to use a broker for all transactions, including renewals, and he selected CBRE to represent NFP and its offices in such transactions.

#### For additional information, contact: Silver Chaudry Phone: 212-301-1045 | Email: schaudry@nfp.com

#### TRAVEL AND HOSPITALITY SERVICES

#### **Ovation Corporate Travel**



Ovation Corporate Travel offers NFP employees access to the Concur online travel booking portal for all business travel needs. The online travel portal enables travelers to leverage Ovation and NFP-negotiated discounts on select travel providers including American Airlines, Delta, Hyatt, Hilton, Enterprise and National.

#### To enroll in the travel services program, contact: Silver Chaudry Phone: 212-301-1045 | Email: schaudry@nfp.com

#### **American Express Corporate Card**



American Express offers NFP office employees access to an American Express Corporate Card. The employee liability card allows for easy payment for all travel- and expense-related needs. In addition, cardholders can take advantage of American Express Membership Rewards programs and earn double points on travel booked through American Express Travel Services.

#### To apply for a card, contact: Jose Madera Phone: 212-301-1013 | Email: imadera@nfp.com

#### **RENTAL CARS**

#### **Avis Rent a Car**



Avis offers NFP travelers a free Preferred Service Program membership, special rates and personalized time-saving services.

Click here to enroll in the Avis Preferred Service Program. NFP's Avis Worldwide Discount number: B905900

Avis also offers automatic status matching to other car rental vendors. To obtain status matching, contact:

#### Robb Scales

Phone: 908-235-2336 | Email: robert.scales@avisbudget.com

#### Hertz



Hertz offers NFP travelers free Hertz #1 Club Gold memberships and discounted rates.

#### Click here to sign up for Hertz #1 Club Gold. Company Name: National Financial Partners CDP Number: 1125826 Promotion Code: bapgold



#### **National and Enterprise Deal**

National and Enterprise offer NFP travelers complimentary membership, exclusives and special rates.

Click here to enroll in the Emerald Club. Contract ID: XZ24W52 Account Manager: Jim Dicaprio Phone: 516-640-8099 | Email: jdicaprio@erac.com

**RESTAURANTS** 

#### Maggiano's



to prix-fixe menus for lunch-and-learn-style events.

For additional information, contact:

Maggiano's extends its corporate accounts national program to NFP. This gives the company access

Rebecca Hinterlong Phone: 214-244-8576 | Email: rebecca.hinterlong@brinker.com

#### McCormick & Schmick's/Morton's



McCormick & Schmick's extends its corporate accounts national program to NFP. This gives the company access to prix-fixe menus for lunch-and-learn-style events.

For additional information, contact: Ashra Miner-Dunker Phone: 717-386-7163 | Email: aminer-dunker@ldry.com



Morton's

Morton's extends its corporate accounts national program to NFP. This gives the company access to prix-fixe menus for lunch-and-learn-style events.

For additional information, contact: Ashra Miner-Dunker Phone: 717-386-7163 | Email: aminer-dunker@ldry.com

HOTELS	
	Four Seasons
Four Seasons Hotel Austin	Four Seasons Hotel Austin offers NFP courtesy rates on a variety of rooms. To book, call 512-478-4500, ask for reservations, then ask for the NFP rate.
	For additional information, contact: Blake Miller Phone: (512) 685-8028   Email: blake.miller@fourseasons.com Website: concur.nfp.com
	Hotel Granduca Austin Granduca Austin offers NFP courtesy rates on a variety of rooms. Request NFP's preferred rate at the time of booking.
	Book via email: reservations@granducaaustin.com Book via phone: 844-306-6400
GRANDUCA Hotel GRANDUCA	For additional information, contact: Ray DeJohn Phone: 512-318-4643  Email: rdejohn@granducaaustin.com Website: concur.nfp.com
OMNI & RESORTS	Omni Barton Creek
	Omni Barton Creek offers NFP a discounted room rate of \$189 per night.
	For additional information, contact:
	Tara Kaufman Phone: 512-306-5840   Email: tara.kaufman@omnihotels.com Website: concur.nfp.com
Sheraton Hotels & Resorts	Sheraton Burlington Hotel & Conference Center
	Sheraton Burlington Hotel & Conference Center offers NFP a discount of 22% off best available rate.
	Book directly online: http://www.sheratonburlington.com/NFP Book via phone: corporate code 223991
	For additional information, contact: Nick Fisher
	Phone: (802) 865-6630   Email: nick.fisher@sheraton.com Website: concur.nfp.com

#### **EMPLOYEE SUPPLIER BENEFITS**

#### NEW YORK ONLY (PERSONAL USE)



HOTELS

#### Equinox

Equinox offers NFP discounted membership rates, which vary by location.

#### For additional information, contact:

#### Megan DiDomenico

Phone: 212-277-5400 | Email: megan.didomenico@equinox.com



#### Wildlife Conservation Society

The Wildlife Conservation Society offers exclusive online-only discount tickets to the Bronx Zoo, New York Aquarium, Central Park Zoo, Prospect Park Zoo and Queens Zoo.

#### Tickets: tickets.wcs.org Store name: NFP

#### AUSTIN ONLY

COLOGICAL DE LA COLOGICAL DE L	Gold's Gym Gold's Gym offers NFP discounted annual membership rates for employees and their families. Click here to complete the membership agreement. For additional information: Website: www.goldsgym.com/find-gym/296-austin.html Email: humanresources@nfp.com Return completed forms to kgreen@nfp.com.
CampGladiator	<b>Camp Gladiator</b> Camp Gladiator offers NFP discounts membership rates for BOLD level 3, 6 and 12-month memberships.
	For additional information, contact: Blain Klett at blainklett@campgladiator.com Website: www.campgladiatoraustin.com Click here to complete your registration form. Completed forms can be brought to any camp to finalize sign up.

#### **GYM/ FITNESS SERVICES**

#### **Town Sports International**

membership allows you access not only to all local Sports Clubs, but to any facility in the entire network (*excluding BSC Premium Clubs Wellesley, Waltham, and Boston Racquet Club, which require an additional fee per visit*).
 Membership also includes:

Towel service, core group exercise classes with 170-hour advance reservation privileges, free guest (1 per visit, first-time guests only), access to cardio, strength and locker room areas, preferred member pricing on additional services

NFP employees can obtain Passport Memberships for the reduced cost of \$49.95/month. Passport

To sign up – employees can contact : Dave Cummings Phone: 917-765-9920 | Email: david.cummings@tsiclubs.com

#### **ENTERTAINMENT SERVICES**



#### **Plum Benefits**

Plum Benefits offers exclusive discounts of up to 50 percent off tickets and up to 60 percent off hotels, with access to preferred seating and special offers for top shows, attractions, theme parks, sporting events, movie tickets, hotels and more.

#### For additional information: Website: www.plumbenefits.com Use NFP email



#### Working Advantage

Working Advantage provides NFP employees with discounts and reward programs to local entertainment, such as movie tickets, theme parks and more.

#### For additional information:

Website: www.workingadvantage.com Company ID: 804695486 Use NFP email

#### WIRELESS SERVICES (PERSONAL USE)

# at&t

#### AT&T Wireless

AT&T Customers: NFP discount is 13 percent.

#### For additional information:

#### Option 1:

 Go to the AT&T Employee Discount website at www.att.com/wireless/nfp to validate eligibility, start new service, place an order and/or add a line of service. Click on "Register for Discounts" and follow the prompts. You'll receive a confirmation email once you're successfully enrolled.

#### Option 2:

• Call AT&T at 888-444-4410 and reference FAN # 2503888

#### Option 3:

• Visit an AT&T retail store. Provide them the discount code (FAN) # 2503888 and bring an acceptable form of ID such as a pay stub or employee badge.

#### Sprint

Sprint offers NFP employees a discount on monthly wireless services and handsets. If you're already a customer, you'll need to sign a new two-year contract to receive the discount.



#### For additional information, contact: Renee Fultz Phone: 210-445-9190 | Email: renee.fultz@sprint.com

#### Existing Sprint customers not receiving discount pricing should call: Phone: 800-777-4681 Employer Name: National Financial Corporate ID: MNAFP\_ZZZ

Note: It is important that you use "National Financial" as your employer's name. Your office name or any derivative of "National Financial" will not be found in Sprint's systems.

#### **T-Mobile**

T-Mobile offers NFP employees access to discounted rates for business lines.

## **T** · · Mobile ·

#### To enroll as a new customer, call: Phone: 866-464-8662 Employer Name: NFP

Reference Code: 14452TMOFAV

#### Existing customers, visit: www.t-mobile.com/corpdiscount

#### Verizon Wireless



### Verizon Wireless offers NFP employees a discount off monthly wireless services and handsets, applicable to new or existing Verizon Wireless accounts.

#### Click here for additional information.

#### Valerie Bodner

**Phone:** 917-284-0648 | **Email:** valerie.bodner@verizonwireless.com *Note:* You must use your NFP email address to verify eligibility.

