



NFP

# Vendor Partnerships

**GUIDE**

NFP OFFICES | Q3 2016

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## CORPORATE SERVICES

### INTERNET AND TELECOMMUNICATIONS SERVICES



#### BCM

BCM, a company of telecommunications consulting experts, supports NFP in the management, procurement and negotiation of highly technical data, Internet and telephone service contracts. BCM's services are free to NFP offices.

**For additional information, contact:**

**Alexis Pomierski**

**Phone:** 212-849-2356 | **Email:** apomierski@bcm-tel.com



#### Egnyte

Egnyte is a file server that allows users to securely access and share files in the cloud. It is a compliance-approved solution for sharing files between employees, outside clients and third-party business partners. Egnyte also provides local file server business continuity/disaster recovery services, as well as remote access to your data from any mobile device, tablet or PC with an Internet connection.

**For additional information, contact:**

**Enoch Tong**

**Phone:** 212-301-1033 | **Email:** enoch.tong@nfp.com



#### InterCall

InterCall offers all NFP offices access to discounted audio conferencing services.

**For additional information, contact:**

**NFP Technology Firm Services**

**Phone:** 212-301-1111 | **Email:** technologyservices@nfp.com



#### ShoreTel Sky

ShoreTel Sky offers NFP offices discounted plans for hosted telephone services (VoIP) and conference calling.

**For additional information, contact:**

**Alexis Pomierski**

**Phone:** 212-849-2356 | **Email:** apomierski@bcm-tel.com



#### WebEx

WebEx offers all NFP offices access to no-cost, Web-based conferencing solutions. Coupled with InterCall, NFP offices can host conference calls and presentations with remote participants.

**For additional information, contact:**

**NFP Technology Firm Services**

**Phone:** 212-301-1111 | **Email:** technologyservices@nfp.com

## PRINTING SERVICES



### Xerox

NFP's partnership with Xerox offers cost-effective, leased multifunction devices, as well as black-and-white and color printing.

**For additional information, contact:**

**Kerry Ahrens**

**Phone:** 239-243-9485 | **Email:** [kerry.ahrens@nfp.com](mailto:kerry.ahrens@nfp.com)

**Website:** [www.xerox.com](http://www.xerox.com)

## OFFICE SERVICES



### FedEx

FedEx offers NFP offices negotiated discounts on domestic and international delivery services.

**For additional information, contact:**

**Silver Chaudry**

**Phone:** 212-301-1045 | **Email:** [schaudry@nfp.com](mailto:schaudry@nfp.com)



### W.B. Mason

W.B. Mason offers all NFP offices negotiated discounts on office products and pre-approved promotional items, along with access to their full catalogue of promotional items.

**For additional information, contact:**

**Matthew Colombo**

**Phone:** 888-926-2766, Ext. 8418 | **Email:** [matthew.colombo@wbmason.com](mailto:matthew.colombo@wbmason.com)

**Silver Chaudry**

**Phone:** 212-301-1045 | **Email:** [schaudry@nfp.com](mailto:schaudry@nfp.com)



### NFP Logo Shop

Visit the NFP Logo Shop to view our collection of high-quality, pre-approved NFP items that can be produced within 48 hours.

**For additional information, contact:**

**Matthew Colombo**

**Phone:** 508 436-8418 | **Email:** [matthew.colombo@wbmason.com](mailto:matthew.colombo@wbmason.com)

**Website:** [www.nfplogoshop.com](http://www.nfplogoshop.com)



### Access Corp.

Access Corp offers all NFP offices negotiated rates on document and tape storage and equipment disposal.

**For additional information, contact:**

**Silver Chaudry**

**Phone:** 212-301-1045 | **Email:** [schaudry@nfp.com](mailto:schaudry@nfp.com)



### Shred-it

Shred-it provides national negotiated shredding rates for NFP offices.

**For additional information, contact:**

**Silver Chaudry**

**Phone:** 212-301-1045 | **Email:** [schaudry@nfp.com](mailto:schaudry@nfp.com)

## ELECTRONIC DEVICE DISPOSAL SERVICES



### Lynx BuyBack

Lynx BuyBack sells and recycles used, defective and obsolete mobile devices and accessories (excluding laptops). In addition, Lynx will wipe your device of all data and send you a certificate confirming data removal.

**For additional information, contact:**

**Justin Wisinger**

**Phone:** 352-680-0207 | **Email:** info@lynxbuyback.com

**Website:** [www.lynxbuyback.com](http://www.lynxbuyback.com)

*Note: Be sure to identify yourself as NFP.*

## HARDWARE SERVICES



### CDW

CDW offers NFP offices access to negotiated discounts for technology needs, including computer hardware, software and services. CDW also has technology specialists that can provide technology procurement advice.

**For additional information, contact:**

**Justin Moore**, NFP's CDW Account Manager

**Phone:** 877-516-4367 | **Email:** justin.moore@cdw.com

**Website:** [www.cdw.com](http://www.cdw.com)



### Dell

Dell offers all NFP offices access to negotiated discounts for business and personal desktops, laptops and peripherals.

**For additional information, contact:**

**Michael Fiero**

**Phone:** 512-725-0101 | **Email:** michael\_fiero@dell.com or affiliate\_programs@dell.com

## REAL ESTATE SERVICES



### CBRE

CBRE helps identify locations and negotiate favorable terms, including tenant protections and options that are often overlooked.

*Note: NFP strongly encourages offices to use a broker for all transactions, including renewals, and has selected CBRE to represent NFP and its offices in such transactions.*

**For additional information, contact:**

**Silver Chaudry**

**Phone:** 212-301-1045 | **Email:** schaudry@nfp.com



### Egan Sign

Egan Sign offers negotiated rates on various types of NFP signage including reception signs, exterior building signs and vinyl. **If you have signage needs, contact [orders@egansign.com](mailto:orders@egansign.com)** with subject 'NFP – City & State (that the office is located)'. In the body of the email, include the onsite contact's phone number and the best time to reach them. Egan Sign will reach out to kick off the project.

## TRAVEL AND HOSPITALITY SERVICES



### Ovation Corporate Travel

Ovation Corporate Travel offers NFP employees access to the Concur online travel booking portal for all business travel needs. The online travel portal enables travelers to leverage Ovation and NFP-negotiated discounts on select travel providers including American Airlines, Delta, Hyatt, Hilton, Enterprise and National.

**To enroll in the travel services program, contact:**

**Silver Chaudry**

**Phone:** 212-301-1045 | **Email:** schaudry@nfp.com



### American Express Corporate Card

American Express offers NFP office employees access to an American Express Corporate Card. The employee liability card allows for easy payment for all travel- and expense-related needs. In addition, cardholders can take advantage of American Express Membership Rewards programs and earn double points on travel booked through American Express Travel Services.

**To apply for a card, contact:**

**Jose Madera**



### The Parking Spot

NFP receives discounted rates at all Parking Spot locations nationwide, including 21 airports and 38 off-site locations.

**Make reservations online:**

<https://www.theparkingspot.com/Promotions/CorporateHome.aspx?CCode=Nati0000>

## RENTAL CARS



### Avis Rent a Car

Avis offers NFP travelers a free Preferred Service Program membership, special rates and personalized time-saving services.

**Click here to enroll in the Avis Preferred Service Program.**

**NFP's Avis Worldwide Discount number:** B905900

Avis also offers automatic status matching to other car rental vendors. To obtain status matching,

**Contact:**

**Robb Scales**

**Phone:** 908-235-2336 | **Email:** robert.scales@avisbudget.com



### Hertz

Hertz offers NFP travelers free Hertz #1 Club Gold memberships and discounted rates.

**Click here to sign up for Hertz #1 Club Gold.**

**Company Name:** National Financial Partners CDP

**Number:** 1125826

**Promotion Code:** bapgold



### National and Enterprise Deal

National and Enterprise offer NFP travelers complimentary membership, exclusives and special rates.

**Click here to enroll in the Emerald Club.**

**Contract ID:** XZ24W52

**Account Manager:** Jim Dicaprio

**Phone:** 516-640-8099 | **Email:** jdicaprio@erac.com

**HOTELS**



**Denihan**

Denihan Hospitality Group offers NFP corporate rates at some of its NYC and Chicago properties, including The James, The Surrey and The Benjamin.

**Book online:** [concur.nfp.com](http://concur.nfp.com)



**Four Seasons**

Four Seasons Hotel Austin offers NFP courtesy rates on a variety of rooms. To book, call 512-478-4500, ask for reservations, then ask for the NFP rate.

**For additional information, contact:**

**Blake Miller**

**Phone:** (512) 685-8028 | **Email:** [blake.miller@fourseasons.com](mailto:blake.miller@fourseasons.com)

**Website:** [concur.nfp.com](http://concur.nfp.com)



**Hotel Granduca Austin**

Granduca Austin offers NFP courtesy rates on a variety of rooms. Request NFP's preferred rate at the time of booking.

**For additional information, contact:**

**Ray DeJohn**

**Phone:** 512-318-4643 | **Email:** [rdejohn@granducaAustin.com](mailto:rdejohn@granducaAustin.com)

**Website:** [concur.nfp.com](http://concur.nfp.com)



**Omni Barton Creek**

Omni Barton Creek offers NFP a discounted room rate of \$189 per night.

**For additional information, contact:**

**Tara Kaufman**

**Phone:** 512-306-5840 | **Email:** [tara.kaufman@omnihotels.com](mailto:tara.kaufman@omnihotels.com)

**Website:** [concur.nfp.com](http://concur.nfp.com)



**Sheraton Burlington Hotel & Conference Center**

Sheraton Burlington Hotel & Conference Center offers NFP a discount of 22% off best available rate.

**For additional information, contact:**

**Nick Fisher**

**Phone:** (802) 865-6630 | **Email:** [nick.fisher@sheraton.com](mailto:nick.fisher@sheraton.com)

**Website:** [concur.nfp.com](http://concur.nfp.com)

## RESTAURANTS



### Maggiano's

Maggiano's extends its corporate accounts national program to NFP. This gives the company access to prix-fixe menus for lunch-and-learn-style events.

**For additional information, contact:**

**Rebecca Hinterlong**

**Phone:** 214-244-8576 | **Email:** rebecca.hinterlong@brinker.com



### McCormick & Schmick's/Morton's

McCormick & Schmick's extends its corporate accounts national program to NFP. This gives the company access to prix-fixe menus for lunch-and-learn-style events.

**For additional information, contact:**

**Ashra Miner-Dunker**

**Phone:** 717-386-7163 | **Email:** aminer-dunker@ldry.com



### Morton's

Morton's extends its corporate accounts national program to NFP. This gives the company access to prix-fixe menus for lunch-and-learn-style events.

**For additional information, contact:**

**Ashra Miner-Dunker**

**Phone:** 717-386-7163 | **Email:** aminer-dunker@ldry.com

## EMPLOYEE SUPPLIER BENEFITS

### NEW YORK ONLY (PERSONAL USE)



### Equinox

Equinox offers NFP discounted membership rates, which vary by location.

**For additional information, contact:**

**Megan DiDomenico**

**Phone:** 212-277-5400 | **Email:** megan.didomenico@equinox.com



### Wildlife Conservation Society

The Wildlife Conservation Society offers exclusive online-only discount tickets to the Bronx Zoo, New York Aquarium, Central Park Zoo, Prospect Park Zoo and Queens Zoo.

**Tickets:** [tickets.wcs.org](https://tickets.wcs.org)

**Store name:** NFP



**AUSTIN ONLY**



**Gold's Gym**

Gold's Gym offers NFP discounted annual membership rates for employees and their families. [Click here to complete the membership agreement.](#)

**For additional information:**

**Website:** [www.goldsgym.com/find-gym/296-austin.html](http://www.goldsgym.com/find-gym/296-austin.html)

**Email:** [humanresources@nfp.com](mailto:humanresources@nfp.com)

Return completed forms to [kgreen@nfp.com](mailto:kgreen@nfp.com).



**Camp Gladiator**

Camp Gladiator offers NFP discounts membership rates for BOLD level 3, 6 and 12-month memberships.

**For additional information, contact:**

**Blain Klett** at [blainklett@campgladiator.com](mailto:blainklett@campgladiator.com)

**Website:** [www.campgladiatoraustin.com](http://www.campgladiatoraustin.com)

[Click here to complete your registration form.](#)

Completed forms can be brought to any camp to finalize sign up.

**GYM/ FITNESS SERVICES**

**Town Sports International**



**Town Sports International**

NFP employees can obtain Passport Memberships for the reduced cost of \$49.95/month. Passport membership allows you access not only to all local Sports Clubs, but to any facility in the entire network (*excluding BSC Premium Clubs Wellesley, Waltham, and Boston Racquet Club, which require an additional fee per visit*).

**Membership also includes:**

Towel service, core group exercise classes with 170-hour advance reservation privileges, free guest (1 per visit, first-time guests only), access to cardio, strength and locker room areas, preferred member pricing on additional services

**To sign up – employees can contact :**

**Dave Cummings**

**Phone:** 917-765-9920 | **Email:** [david.cummings@tsiclubs.com](mailto:david.cummings@tsiclubs.com)

**ENTERTAINMENT SERVICES**



**Plum Benefits**

Plum Benefits offers exclusive discounts of up to 50 percent off tickets and up to 60 percent off hotels, with access to preferred seating and special offers for top shows, attractions, theme parks, sporting events, movie tickets, hotels and more.

**For additional information:**

**Website:** [www.plumbenefits.com](http://www.plumbenefits.com)

**Use NFP email**



**Working Advantage**

Working Advantage provides NFP employees with discounts and reward programs to local entertainment, such as movie tickets, theme parks and more.

**For additional information:**

**Website:** [www.workingadvantage.com](http://www.workingadvantage.com)

**Company ID:** 804695486

**Use NFP email**

## WIRELESS SERVICES (PERSONAL USE)

**AT&T Wireless**

AT&T Customers: NFP discount is 13 percent.

**For additional information:****Option 1:**

- Go to the AT&T Employee Discount website at [www.att.com/wireless/nfp](http://www.att.com/wireless/nfp) to validate eligibility, start new service, place an order and/or add a line of service. Click on "Register for Discounts" and follow the prompts. You'll receive a confirmation email once you're successfully enrolled.

**Option 2:**

- Call AT&T at 888-444-4410 and reference FAN # 2503888

**Option 3:**

- Visit an AT&T retail store. Provide them the discount code (FAN) # 2503888 and bring an acceptable form of ID such as a pay stub or employee badge.

**Sprint**

Sprint offers NFP employees a discount on monthly wireless services and handsets. If you're already a customer, you'll need to sign a new two-year contract to receive the discount.

**For additional information, contact:****Renee Fultz**

**Phone:** 210-445-9190 | **Email:** renee.fultz@sprint.com

**Existing Sprint customers not receiving discount pricing should call:**

**Phone:** 800-777-4681

**Employer Name:** National Financial

**Corporate ID:** MNAFP\_ZZZ

*Note: It is important that you use "National Financial" as your employer's name. Your office name or any derivative of "National Financial" will not be found in Sprint's systems.*

**T-Mobile**

T-Mobile offers NFP employees access to discounted rates for business lines.

**To enroll as a new customer, call:**

**Phone:** 866-464-8662

**Employer Name:** NFP

**Reference Code:** 14452TMOFAV

**Existing customers, visit:**

[www.t-mobile.com/corpdiscout](http://www.t-mobile.com/corpdiscout)

**Verizon Wireless**

Verizon Wireless offers NFP employees a discount off monthly wireless services and handsets, applicable to new or existing Verizon Wireless accounts.

**Click here for additional information.****Valerie Bodner**

**Phone:** 917-284-0648 | **Email:** valerie.bodner@verizonwireless.com

*Note: You must use your NFP email address to verify eligibility.*



