



NFP Acquires Linkfield Corporate Solutions

Acquisition deepens international footprint and strengthens presence in the United Kingdom

NEW YORK – May 12, 2016 – NFP, a leading insurance broker and consultant that provides employee benefits, property & casualty (P&C), retirement, and individual insurance and wealth management solutions, has acquired Linkfield Corporate Solutions Limited (Linkfield). The transaction closed effective March 1, 2016.

Founded in 2005, Linkfield is a Birmingham, U.K.-based P&C brokerage firm with commercial and personal lines capabilities and a specialization in commercial motor fleet insurance. NFP will bolster its international value proposition as a result of the acquisition by enhancing its P&C consulting capabilities and providing further access to U.K. commercial P&C markets. The firm's principals John Paul Allcock and Mark Tomkinson will remain with the firm. Allcock will assume the role of Managing Director, reporting to Kishan Herriotts, Managing Director, and Tomkinson, will assume the role of Director, reporting to Allcock.

Commenting on today's announcement, Herriotts said, "NFP recognizes tremendous opportunity within the U.K. and we view Linkfield as a key player in achieving new growth. The acquisition is a natural next step in enhancing our existing international infrastructure and sales presence. We are pleased to welcome Linkfield to the NFP family."

"NFP is a known leader in the P&C industry, and as we look to the future of our organization, we considered the resources and support needed for achieving growth. Joining NFP gives us the capabilities to grow the suite of P&C services we provide our clients and expand our business in the future," Allcock and Tomkinson said in a joint statement.

About NFP

At NFP Corp., our solutions and expertise are matched only by our personal commitment to each client's goals. We're a leading insurance broker and consultant that provides employee benefits, property & casualty, retirement, and individual insurance and wealth management solutions through our licensed subsidiaries and affiliates.

NFP has more than 3,400 employees and global capabilities. Our expansive reach gives us access to highly rated insurers, vendors and financial institutions in the industry, while our locally based employees tailor each solution to meet our clients' needs. We've become one of the largest insurance brokerage, consulting and wealth management firms by building enduring relationships with our clients and helping them realize their goals.

Recently NFP was ranked by *Business Insurance* as the 5th largest global benefits broker by revenue, the 4th largest US-based privately owned broker and the 11th largest broker of US business. In addition, *PlanSponsor* named us the 5th largest executive benefits provider of nonqualified deferred compensation by number of plans, and we were ranked 11th in personal lines P&C revenue by *Insurance Journal*.

For more information, visit NFP.com.

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